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Monthly Gas Utility Statistical Report

American Gas Association

Department of Statistics

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March 1984

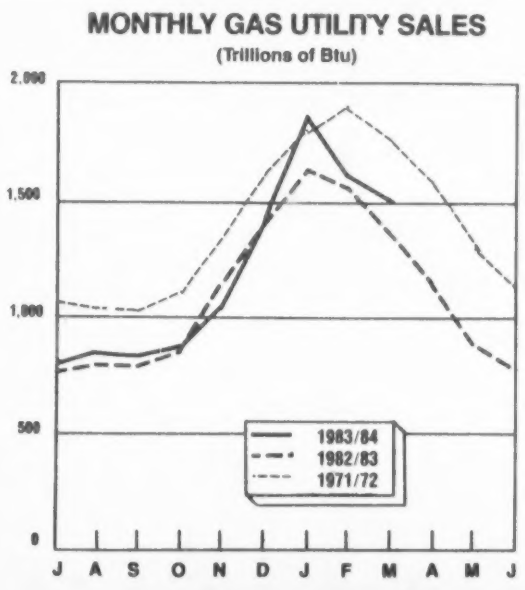
Residential sales, commercial sales, and industrial sales showed an increase in March of 1984 compared to last year. Residential sales increased 15.6 percent, commercial sales increased 15.7 percent, and industrial sales increased 8.0 percent. The Nov.-Mar. heating season sales are up 8.2 percent from last year's comparable period.

GAS SALES TO ULTIMATE CONSUMERS
(Trillions of Btu)

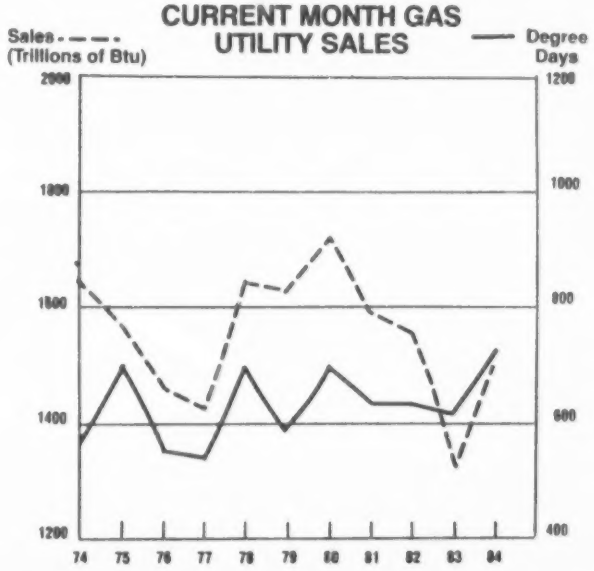
	March			Heating Season (Nov.-Mar.)		January 1 to December 31		
	1984	1983	% Change[2]	1984	Last Period	1984 Forecast[1]	1983[P]	% Change
Residential	626.7	542.2	+ 15.6	3,247.8	+ 11.8	4,721.4	4,479.5	+ 5.4
Commercial	302.2	261.2	+ 15.7	1,555.1	+ 9.5	2,431.9	2,319.2	+ 4.9
Industrial	555.9	514.8	+ 8.0	2,691.7	+ 3.4	6,256.8	6,134.4	+ 2.0
Other	16.9	14.9	-	90.8	-	159.3	149.1	-
Total	1,501.7	1,333.1	+ 12.6	7,585.4	+ 8.2	13,569.4	13,082.2	+ 3.7
*Degree Days	735	612	+ 20.1	4,025	+ 15.0			

*Source: (NOAA - weighted by Gas Homeheating Customers - Normal for March is 654)

Gas sales are based on a sample of 69 companies whose sales constitute about 65 percent of the total gas sales to ultimate consumers.
[P]Preliminary data based on A.G.A. sample.



The peak year in sales for the Gas Utility Industry occurred in 1972.



RESIDENTIAL APPLIANCE SHIPMENTS
(Thousands of Units)

	March		
	1984	1983	% Change '83 vs '84
Domestic Range			
Gas	154.5	134.2	+ 15.1
Electric	259.5	232.3	+ 11.7
Clothes Dryers			
Gas	54.5	56.6	- 3.7
Electric	233.0	226.7	+ 2.8
Warm Air Furnaces			
Gas	127.1	118.9	+ 6.9
Electric	33.0	25.9	+ 27.2
Oil	9.9	5.6	+ 77.5
Boilers			
Gas	9.5	8.4	+ 12.7
Electric	0.1	0.1	- 2.0
Oil	5.4	4.8	+ 12.3

Sources: Gas Appliance Manufacturers Association (GAMA)

ECONOMIC INDICATORS

	March		
	1984	1983	% Change '83 vs '84
Total Actual Private Housing Starts (Thous. of units)	134.9	134.6	+ 0.2
Consumer Price Index (All urban, unadjusted, 1967 = 100)			
Gas (utility pipe gas)	571.4	568.3	+ 0.5
Electricity	335.8	321.2	+ 4.5
Fuel Oil	671.6	636.4	+ 5.5

SOURCES: Department of Commerce, Bureau of Labor Statistics

Index Total Gas Sales (1972 = 100)	85.4	75.8	+ 12.7
Gas Utility Prices ($/MMBtu)			
Residential	5.53	5.65	- 2.1
Commercial	5.17	5.25	- 1.5
Industrial	4.12	4.34	- 5.1
Total	4.94	5.06	- 2.4

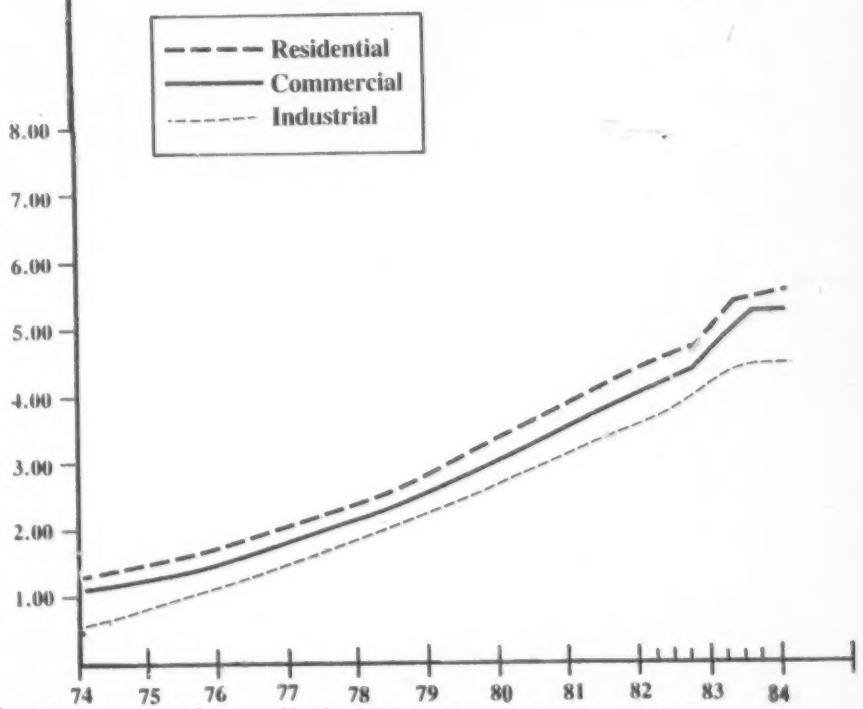
Source: A.G.A.

AVERAGE ANNUAL GAS UTILITY PRICES
($/MMBtu)

Year	Total	Res.	Comm.	Ind.	Oth.
1974	0.95	1.42	1.11	0.66	0.60
1975	1.29	1.69	1.38	0.99	0.94
1976	1.60	1.98	1.68	1.31	1.36
1977	1.97	2.33	2.07	1.69	1.74
1978	2.18	2.53	2.28	1.90	1.79
1979	2.52	2.92	2.66	2.23	1.94
1980	3.13	3.61	3.34	2.79	2.64
1981	3.65	4.16	3.91	3.29	3.46
1982	4.44	4.97	4.72	3.97	4.30
1983[P]	5.06	5.82	5.41	4.32	4.83

[P]Preliminary

AVERAGE GAS UTILITY PRICES
($/MMBtu)



Editor - Tina Murphy (703/841-8503)

[1]1984 forecasts for the residential and commercial sectors are based on available 1984 monthly data. The remaining months are derived by using a four year average.

The industrial sector forecast is also based on available 1984 monthly data. The remaining months of 1984 are heavily weighted by last years sales with no adjustment made for degree days.

[2]The percent change is a function of the 69 sample companies.